



Energy Solutions: Profitability and Sustainability for Hotelry, Industries and Tourism

Camara Alemana para Espana
Barcelona, April 19th, 2016

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HAI Technology at High Tech City Bremerhaven



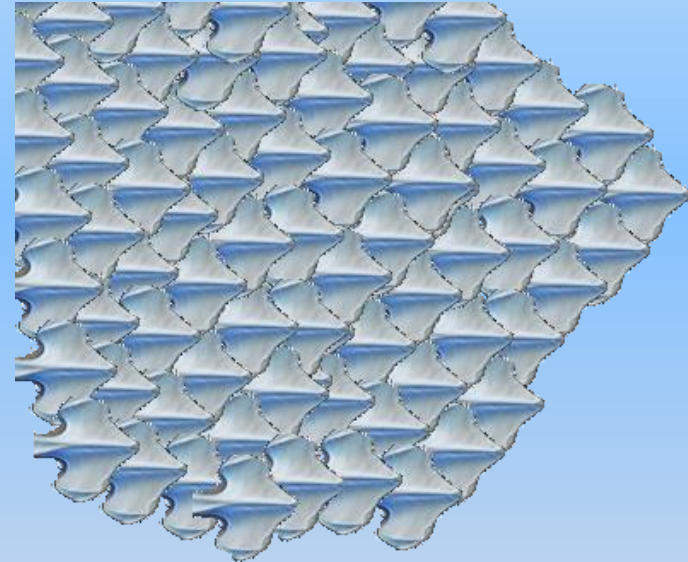
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HAI: Tiburon



Successful since 400 million years

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HAI Technology

- Ratiofaktor of the
- European Mediators' and
Consultants' Institut EMB GmbH
- close to sciences
- focusing know-how
- up to marketability

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Mediationbased Round Tables

MRT since 2007

- participation of all stakeholders
- going deeply into all areas
- out of the box thinking
- „Mittelstand“
- finding solutions for sustainability and
- innovation

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HAI Technology Portfolio Technologies

- Biomass boilers, cogeneration and fuels
- Solar heat
- Photovoltaik
- Geothermal energy
- Wind
- Biogas

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HAI Technology Portfolio Energies

- Heat
- Cogeneration
- Electricity
- Passive and Energy+ house technology
- Cooling
- Biogas

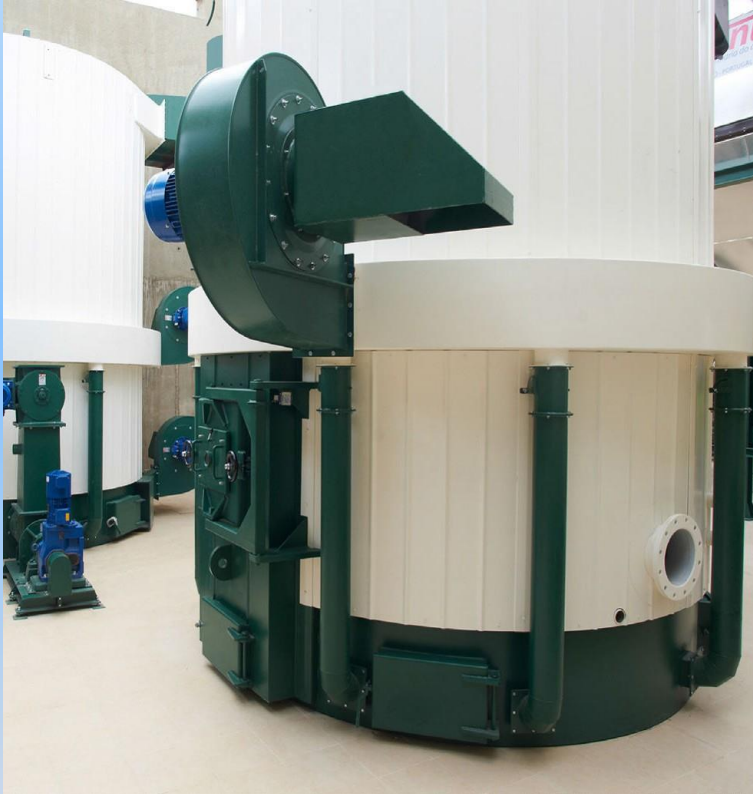
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Biomass Boilers



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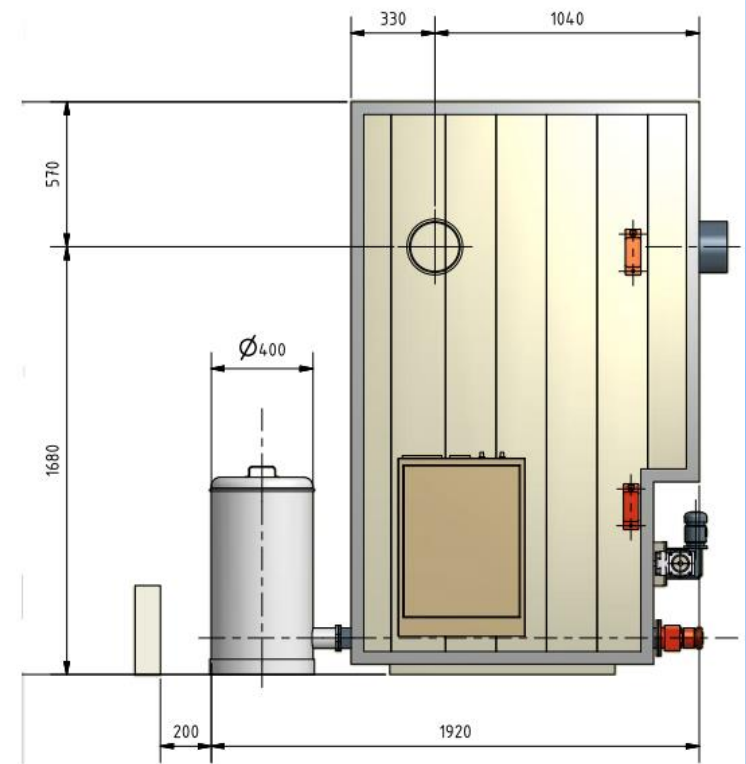
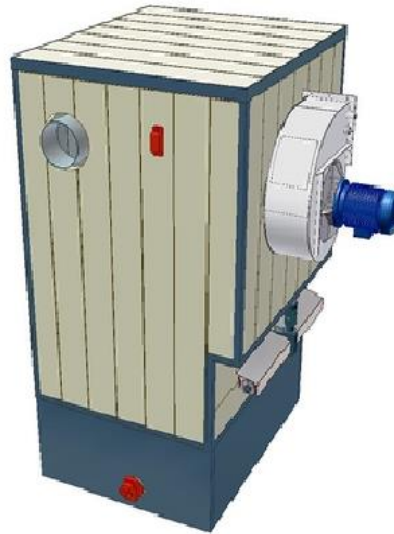
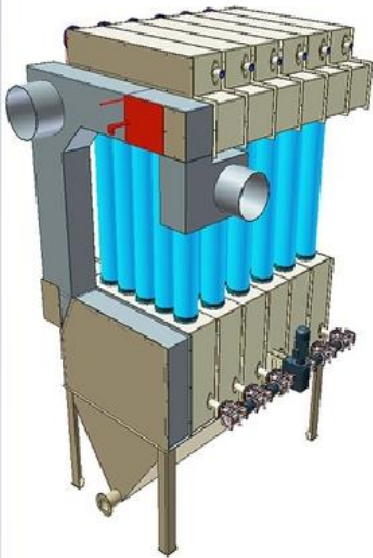
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Electrofilter

Aussenmasse mm: 2250 H, 1920 B, 950 L



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HAI Technology Portfolio

Example Project 1

- 5+ Star Hotel resort
- Atlantic island
- from desalination to
- Electrical power plant and
- Passive and Energy+ house technology
- Air conditioning

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HAI Technology Portfolio

Example Project 2

- dairy in Portugal
- from 1 MW PV
- to biomass steam boilers
- refrigeration
- milk from 3000 cows

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Passive House Anniversary

- April, 20th -24th,
- including fair&exhibiton
- Darmstadt
- Passive House Institute
- know-how building engineers are
- networking partners

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Customer and Solution oriented

- We look for the customer's needs
- Include all stakeholders
- Find tailor-made solutions
- We are not bound to any technology or producer
- We work in Europe and overseas



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Customers and Partners wanted

- Project developers
- Facility managers including RE
- Hotels, SPAs, Retirement Homes etc
- Camping sites
- Industries
- Consulting engineers



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Ask us!

- Our network is intersectoral
- Many experienced partners
- We work in Europe and overseas
- Innovation is our profession
- We will find solutions, because...



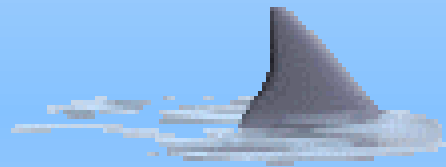
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... a shark...



...is always in motion.

Gracias!



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